



A BETTER PHILADELPHIA, INC.

Ending Youth Violence by Creating Collaborations Among Leaders

ABPnews

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MEET OUR BOARD OF DIRECTORS

Introducing Gary DeSanto, Vice Chair, A BETTER PHILADELPHIA



Meet Gary DeSanto:

Gary L. DeSanto is Chief Executive Officer of the DeSanto Realty Group (DRG). Gary has served as Chief Executive Officer since 2000. He joined DRG in 1993 to help manage the firm's portfolio of rental properties and to develop the firm's growth strategy.

In 2002, Gary identified a new growth opportunity in Tenant-in-Common (TIC) transactions, and began employing DRG's real estate expertise to identify properties with solid cash flow in high-opportunity

areas that would be attractive to TIC investors. Under Gary's leadership, DRG developed the management and finance infrastructure to attack the growing TIC market, and today the company is widely regarded as an emerging leader in the TIC investment arena. Gary is a real estate industry expert who has been quoted in publications such as Debt & Equity Journal, The Philadelphia Business Journal, TIC Monthly, and Multi-Housing Forum, among others.

Prior to joining DRG, Gary was a successful entrepreneur in the B2B

services outsourcing industry. As such, he transacted business with some of the most recognizable multinational corporations in the world, including DuPont, 3M and PECO Energy, among others. Gary also served as a partner at Aston Financial, a residential mortgage brokerage firm, before leaving the operation to concentrate on his active real estate transaction business at DRG.